

2021 BootCAMP™ FAQs

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Can I earn Continuing Education (CE) credit for this?

Yes, the BootCAMP is DBPR state approved for 11 CE credits.

I'm a new agent... is this for me?

The program is custom-designed to move each student to their NEXT LEVEL, whether new or seasoned.

Will there be time to actually run my business while I am attending?

Yes, BootCAMP™ was created with producing agents in mind. It starts at 9 and ends at 3:30 with scheduled lunches and breaks. It runs Monday-Thurs. the first week, and again the next week. You have 3 of 7 days each week to work your business. If you aren't in charge of your schedule, you really need the workshop!

Can I miss a day if necessary?

Only if necessary, and no more than 1 day. Otherwise, it's best to wait and take the program the following year.

When will the next BootCAMP™ be?

The next one is TBD – usually camp runs only once per calendar year. (Prices & location subject to change.)

Will I get to keep the presentations and exercises?

Yes. All materials are provided prior to class and on a flash drive at graduation. (Few instructors share their material! This instructor wants you to get it and use it! (SMM Plans, Listing Presentations, Buyer Booklets, Forms, Tools – so much info!))

When and how do I register?

- 1. Go to the website www.AresSuccess.com and click on the events tab. Or,*
- 2. Simply Text "BootCAMP" to 239-398-3848. A paypal invoice will be sent to you directly by email. We will hold your seat for 7 days. You may have the option of using PayPal Credit to pay over time!*

How many agents will participate?

Fewer than 15 attendees is all we allow, so the coach has serious one-on-one time with each agent and so we can be conscious of COVID guidelines.

Are there any guarantees?

Yes. If, at the end of the first day of camp, you don't believe it will absolutely increase your business, you may cancel for a full refund.

Should my whole team take it or can I share the information?

The teams that have participated together have strong records of success. The intense Growth and Change that will happen at the event is difficult to duplicate outside the BootCAMP™ environment.

Who is leading this?

Sponsored by leading industry affiliates, in cooperation with the local Realtor Board, former Mega Listing Agent & CEO of a Keller Williams Franchise/Certified International Coach, Kerri Elizabeth Herrity, leads this unique program. Kerri's ability to rocket performance is proven. She's an established entrepreneur of 26 years from the D.C. Metro Area, procuring \$42 million her first year in the SWFL real estate business. She increased overall profit by 80% running Keller Williams locally, and as the owner of ARES, Inc., she's the secret sauce behind Top Local Agents - coaching them with the expertise, strength & grace this destination market demands.

Does the Program have Demonstrated Success?

YES! In it's 7th year of board-sanctioned and state-approved education! Sign up with urgency – space is limited.