

LEAD GENERATION

We aren’t in the real estate business… we’re in the LEAD GENERATION business!

***The Key To Life is Having Dreams; The Key to Success is Doing Something Every Day to Make them Come True!***

Date: \_\_\_\_\_\_\_\_\_

Time Started:\_\_\_\_\_\_\_

Time Stopped:\_\_\_\_\_\_\_\_

1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19

20 21 22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37 38

39 40 41 42 43 44 45 46 47 48 49 50

/ = called

O = spoke with someone/real estate conversation

A = appt set

Additional Leads/Referrals:

Appts. Set:

Follow Up Required/Notes: