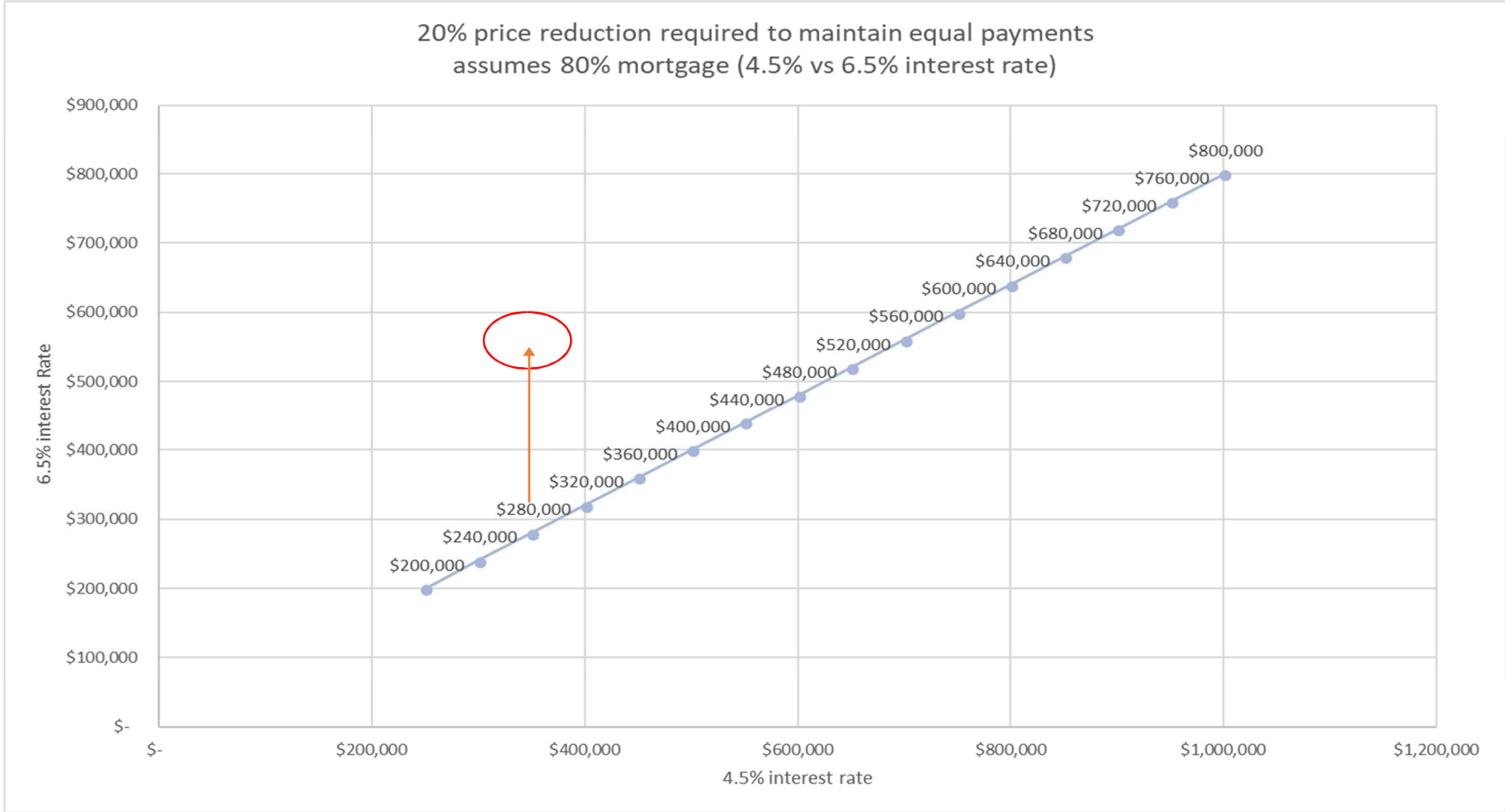


Increasing Interest Rates

Buyer and Seller Talk Tracks





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Buyer Story

- Buy Now!
- Your money will get you more now than in the future • Affordability decreasing, and rents are increasing



Seller Story

- Sell Now!
- Increasing interest rates will push buyers out of the market •
Reduced buyers will drive prices down over time